

Fearless Fulcher Area WEEKLY I.P.A TRACKER

Green Boxes are High Priority Income Boxes to Focus on Each Week.

1 Point for every line on this page filled out
1 Point for every \$100 sold
1 Point for Every 10 Pages Read for Personal Growth

NAME: _____ WEEK OF: _____ TOTAL POINTS : _____ TOTAL SALES (No Tax): _____
(1 Point for every \$100 Sold)

EdensSite.com

Track your Weekly Income Producing Activity

50 Attempts

Attempt to Book - New Faces, Parties, Career Chats, Surveys, Guests to Meetings or Outside Sales

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____
11. _____
12. _____
13. _____
14. _____
15. _____
16. _____
17. _____
18. _____
19. _____
20. _____
21. _____
22. _____
23. _____
24. _____
25. _____
26. _____
27. _____
28. _____
29. _____
30. _____
31. _____
32. _____
33. _____

Attempts Continued

34. _____
35. _____
36. _____
37. _____
38. _____
39. _____
40. _____
41. _____
42. _____
43. _____
44. _____
45. _____
46. _____
47. _____
48. _____
49. _____
50. _____

10 Faces

- | | |
|----------|-----------|
| 1. _____ | 6. _____ |
| 2. _____ | 7. _____ |
| 3. _____ | 8. _____ |
| 4. _____ | 9. _____ |
| 5. _____ | 10. _____ |

1 Lead Generating Event Booked

1. _____
- Examples:
Vendor Event
(Bridal Fair, Baby Fair, City Fair, School Fair)
Customer Appreciation Event
(Restaurant, Boutique, Hair/Nail Salon, Gym, Day Care)
Girls Night Out
(at Apartment Complex/ClubHouse)
Facial Frame or Facial Box Out
Customer to get 10 'What Women Want' Surveys filled out gets Free Product
Beauty of Friendship Gift Certificates
(Give \$20 Gift Card to Customers 3 Favorite People)

2 Outside Sales Activities

- (Spa Bags, Trunk Hostesses, On-the-Go's)
1. _____
 2. _____

5 New Bookings

1. _____
2. _____
3. _____
4. _____
5. _____

5 Career Surveys

1. _____
2. _____
3. _____
4. _____
5. _____

5 Customer Care Calls

1. _____
2. _____
3. _____
4. _____
5. _____

Attended Meetings/Calls

1. _____
2. _____
3. _____

Directors / D.I.Q's Only

3 Orientations

1. _____
2. _____
3. _____

New Agreements

1. _____
2. _____
3. _____
4. _____
5. _____

Prayer/Devotional Daily

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____

Personal Growth

Book _____ # Pages Read _____
(1 Point for every 10 Pages Read)